## POKARNA LIMITED

1st Floor, Surya Towers, 105, S.P. Road, Secunderabad - 500003
AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH, 2005

| S. No | Particulars | Nine Months Ended 31.12.2004 (Unaudited) | $\begin{array}{\|c\|} \hline \text { Quarter ended } \\ 31.03 .2005 \\ \text { (Unaudited) } \end{array}$ | Quarter ended 31.03.2004 (Unaudited) | Year ended <br> 31.03.2005 <br> (Audited) | Year ended 31.03.2004 <br> (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Gross Sales (Including Interdivision transfer and Excise Duty) | 10246.68 | 3284.76 | 3279.71 | 13531.44 | 11180.40 |
|  | Less: Excise Duty | 36.72 | 27.32 | 17.02 | 64.04 | 77.71 |
|  | Net Sales | 10209.96 | 3257.44 | 3262.69 | 13467.40 | 11102.69 |
| 2 | Other Income | 63.42 | 24.49 | 164.36 | 87.91 | 190.51 |
| 3 | Increase/(Decrease) in Stock in Trade | 189.40 | 308.60 | 15.31 | 498.00 | 60.91 |
|  | (A) | 10462.78 | 3590.53 | 3442.36 | 14053.31 | 11354.11 |
| 4 | Total Expenditure |  |  |  |  |  |
|  | (a) Material Cost | 2934.54 | 953.56 | 749.85 | 3888.10 | 2299.22 |
|  | (b) Other Mfg. Expenses | 3249.53 | 1108.27 | 1177.17 | 4357.80 | 3809.56 |
|  | (c) Staff Cost | 624.14 | 237.20 | 229.97 | 861.34 | 657.77 |
|  | (d) Other Expenditure | 1630.44 | 614.21 | 609.43 | 2244.65 | 2103.81 |
| 5 | Interest | 509.42 | 120.38 | 115.31 | 629.80 | 397.39 |
|  | (B) | 8948.07 | 3033.62 | 2881.73 | 11981.69 | 9267.75 |
| 6 | Gross Profit (A-B) | 1514.71 | 556.91 | 560.63 | 2071.62 | 2086.36 |
| 7 | Depreciation | 354.69 | 121.87 | 95.73 | 476.56 | 336.19 |
| 8 | Profit Before Tax | 1160.02 | 435.04 | 464.90 | 1595.06 | 1750.17 |
| 9 | Provision for Tax | 60.00 | (33.00) | 60.00 | 27.00 | 152.95 |
| 10 | Deferred Taxation | 74.93 | 47.06 | 76.29 | 121.99 | 79.86 |
| 11 | Excess Income Tax of earlier year. | (23.40) | 1.07 |  | (22.33) |  |
| 12 | Prior Period Expenses | 0.00 | 65.66 | 0.00 | 65.66 | 0.00 |
| 13 | Net Profit | 1048.49 | 354.25 | 328.61 | 1402.74 | 1517.36 |
| 14 | Paid-up Equity Share Capital | 620.08 | 620.08 | 620.08 | 620.08 | 620.08 |
| 15 | Reserves \& Surplus (Excluding revaluation reserves) |  |  | 5220.94 | 6350.16 | 5220.94 |
| 16 | Basic and diluted EPS for the period, year to date and for the previous year | 16.91 | 5.71 | 5.30 | 22.62 | 24.47 |
| 17 | Aggregate of Non-Promoter shareholding <br> (a) No. of Shares | 23, 05, 074 | 24,64,545 | 16,35,475 | 24,64,545 | 16,35,475 |
|  | (b)Percentage of Shares | 37.17 | 39.75 | 26.38 | 39.75 | 26.38 |


| Segment-wise Revenue, Results and Capital Employed for the quarter and twelve months ended 31.03.2005 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Rs. In lacs) |
| Particulars | $\begin{array}{\|c\|} \hline \text { Quarter ended } \\ 31.03 .2005 \end{array}$ | $\begin{array}{c\|} \hline \text { Quarter ended } \\ 31.03 .2004 \end{array}$ | $\begin{gathered} \hline \text { Year ended } \\ 31.03 .2005 \\ \text { (Audited) } \end{gathered}$ | $\begin{aligned} & \hline \text { Year ended } \\ & 31.03 .2004 \\ & \text { (Audited) } \end{aligned}$ |
| 1. Segment Revenue |  |  |  |  |
| a) Granites | 3122.08 | 3277.69 | 13165.49 | 11178.38 |
| b) Apparels | 162.68 | 2.02 | 365.95 | 2.02 |
| Gross turnover | 3284.76 | 3279.71 | 13531.44 | 11180.40 |
| Less : Inter-segment revenue | 0.00 | 0.00 | 0.00 | 0.00 |
| Less: Excise Duty recovered on sales | 27.32 | 17.02 | 64.04 | 77.71 |
| Gross sales/Income from operations | 3257.44 | 3262.69 | 13467.40 | 11102.69 |
| 2. Segment Results |  |  |  |  |
| a) Granites | 566.03 | 581.30 | 2392.42 | 2148.65 |
| b) Apparels | (76.26) | (1.09) | (233.22) | (1.09) |
| Total | 489.77 | 580.21 | 2159.20 | 2147.56 |
| Less : i) Interest | 120.38 | 115.31 | 629.80 | 397.39 |
| ii) Other un-allocable | 0.00 | 0.00 | 0.00 | 0.00 |
| Total Segment Profit Before Tax | 369.39 | 464.90 | 1529.40 | 1750.17 |
| Less: i) Provision for current tax | (33.00) | 60.00 | 27.00 | 152.95 |
| ii) Provision for deferred tax | 47.07 | 76.29 | 121.99 | 79.86 |
| iii) Excess Income Tax of earlier year | 1.07 | 0.00 | (22.33) | 0.00 |
| Profit after tax | 354.25 | 328.61 | 1402.74 | 1517.36 |
| 3. Capital Employed (Segement Assets - Segement Liabilities) |  |  |  |  |
| a) Granites | 6248.72 | 5139.25 | 6248.72 | 5139.25 |
| b) Apparels | 1004.99 | 950.79 | 1004.99 | 950.79 |
| c) Other Unallocable | 11.50 | 11.50 | 11.50 | 11.50 |
| Total Segment Capital Employed | 7265.21 | 6101.54 | 7265.21 | 6101.54 |

## Note:

1.The above audited financial results have been reviewed by the audit committee and approved by the Board of Directors at its meeting held on 30 ${ }^{\text {th }}$ June, 2005.
2. Previous year's figures have been regrouped/rearranged wherever necessary.
3. The Board of Directors have recommended a final dividend of $35 \%$ (Rs.3.50 per share) for the financial year 2004-05 subject to approval of members in the ensuing Annual general Meeting of the Company.
4. The company had received 8 investor complaints during the quarter which were immediately attended to. The Company had no investor complaints lying unresolved at the beginning or at the end quarter.
5. The Granite division of the Company had an EPS of Rs. 32.43 as at 31st March, 2005

Place: SECUNDERABAD
Date : 30th JUNE, 2005

GAUTAM CHAND JAIN
CHAIRMAN \& MANAGING DIRECTOR

