



## POKARNA LIMITED

1st Floor, Surya Towers, 105, S.P. Road, Secunderabad – 500 003  
UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH SEPTEMBER, 2004

(Rs. In Lacs except per share data)

S. No	Particulars	Quarter ended 30.09.2004	Quarter ended 30.09.2003	Half Year Ended 30.09.2004	Half Year Ended 30.09.2003	Year ended 31.03.2004 (Audited)
1	Gross Sales (Including Inter-division transfer and Excise Duty)	3570.54	2815.26	6661.47	4829.04	11180.40
	Less: Excise Duty	10.42	26.14	23.74	39.37	77.71
	Net Sales	3560.12	2789.12	6637.73	4789.67	11102.69
2	Other Income	9.87	19.35	51.33	23.18	190.51
3	Increase/(Decrease) in Stock in Trade	97.86	46.48	189.50	266.34	60.91
	(A)	<b>3667.85</b>	<b>2854.95</b>	<b>6878.56</b>	<b>5079.19</b>	<b>11354.11</b>
4	Total Expenditure					
	(a) Material Consumed	959.74	554.57	1774.43	1015.58	2299.22
	(b) Other Mfg. Expenses	1252.34	934.83	2286.45	1758.21	3809.56
	(c) Staff Cost	221.99	162.11	426.18	281.80	657.77
	(d) Other Expenditure	545.31	572.08	1036.15	930.47	2103.81
5	Interest	169.04	102.64	321.15	187.49	397.39
	(B)	<b>3148.42</b>	<b>2326.23</b>	<b>5844.36</b>	<b>4173.55</b>	<b>9267.75</b>
6	Gross Profit (A-B)	519.43	528.72	1034.20	905.64	2086.36
7	Depreciation	121.39	76.21	237.41	148.11	336.19
8	Profit Before Tax	398.04	452.51	796.79	757.53	1750.17
9	Provision for Tax	13.53	22.25	40.03	46.50	152.95
10	Deferred Taxation	57.47	0.47	84.42	3.31	79.86
11	Net Profit	327.04	429.79	672.34	707.72	1517.36
12	Paid-up Equity Share Capital	620.08	620.08	620.08	620.08	620.08
13	Reserves & Surplus (Excluding revaluation reserves)	-	-	-	-	5220.94
14	Basic and diluted EPS for the period, year to date and for the previous year	5.27	6.93	10.84	11.41	24.47
15	Aggregate of Non-Promoter shareholding					
	(a) No. of Shares	19,44,343	15,77,100	19,44,343	15,77,100	16,35,475
	(b) Percentage of Shares	31.36	25.43	31.36	25.43	26.38

### Notes:

- The above results were reviewed by the Audit Committee. The Board of Directors at its meeting held on 30<sup>th</sup> October 2004 approved the above results and its release..
- Previous year's figures have been regrouped/rearranged wherever necessary.
- Disclosure relating to numbers of Complaints from investors during the quarter:

Pending as at 01.07.04	Received	Resolved	Pending as at 30.09.04
Nil	4	4	Nil

- In compliance with the Accounting standard 28 relating to " Impairment of Assets" issued by the ICAI, provision for impairment of assets, if any, as at 1<sup>st</sup> April, 2004 will be adjusted at the end of the financial year against opening balance of General Reserve.
- The statutory auditors of the Company have carried out a Limited Review of the results for half-year ended 30<sup>th</sup> September 2004.

6. Granite division of the Company had an EPS of Rs.16.32 as at 30<sup>th</sup> September, 2004.

**Segment-wise Revenue, Results and Capital Employed for the quarter and half year ended 30.09.2004**

(Rs.In Lacs)

Particulars	Quarter ended 30.09.2004	Quarter ended 30.09.2003	Half- Year ended 30.09.2004	Half- Year ended 30.09.2003	Year ended 31.03.2004 (Audited)
<b>1. Segment Revenue</b>					
a) Granites	3525.24	2815.26	6586.46	4829.04	11178.38
b) Apparels	45.30	0.00	75.01	0.00	2.02
Gross turnover	3570.54	2815.26	6661.47	4829.04	11180.4
Less : Inter-segment revenue	0.83	0.00	3.11	3.50	57.32
Less : Excise Duty recovered on sales	10.42	26.14	23.74	39.37	77.71
<b>Income from operations</b>	<b>3559.29</b>	<b>2789.12</b>	<b>6634.62</b>	<b>4786.17</b>	<b>11045.37</b>
<b>2. Segment Results</b>					
a) Granites	636.66	555.15	1244.37	945.02	2148.65
b) Apparels	(69.58)	0.00	(126.43)	0.00	(1.09)
Total	567.08	555.15	1117.94	945.02	2147.56
Less : i) Interest	169.04	102.64	321.15	187.49	397.39
ii) Other un-allocable	0.00	0.00	0.00	0.00	0.00
Total Segment Profit Before Tax	398.04	452.51	796.79	757.53	1750.17
Less: i) Provision for current tax	13.53	22.25	40.03	46.50	152.95
ii) Provision for deferred tax	57.47	0.47	84.42	3.31	79.86
<b>Profit after tax</b>	<b>327.04</b>	<b>429.79</b>	<b>672.34</b>	<b>707.72</b>	<b>1517.36</b>
<b>3. Capital Employed ( Segment Assets- Segment Liabilities)</b>					
a) Granites	6140.59	5356.30	6140.59	5356.30	5139.25
b) Apparels	610.53	0.00	610.53	0.00	950.79
c) Other Unallocable	11.50	11.50	11.50	11.50	11.50
<b>Total Segment Capital Employed</b>	<b>6762.62</b>	<b>5367.80</b>	<b>6762.62</b>	<b>5367.80</b>	<b>6101.54</b>

By and on Behalf of the Board  
Sd/=

GAUTAM CHAND JAIN  
CHAIRMAN & MANAGING DIRECTOR

Place: SECUNDERABAD  
Date : 30<sup>TH</sup> OCTOBER, 2004